

Programme outcome

B.Com

- 1 Commerce education is a form of instructions that directly as well as indirectly prepares a businessman for his calling.
- 2 It prepares students for socially desirable and personally fruitful careers in the field of business and finance.
- 3 Commerce education helps support the increasing needs of business houses. It has been developed to provide aids to the growing manpower needs in thousands of business enterprises.
- 4 Commerce education has a crucial role in today's dynamic business environment.
- 5 The rapidly changing trends privatisation, globalization and implementation of technology has made tough for organizations to survive the competition in the business world. Consequently, the demand for commerce education has increased many folds.
- 6 As a stream of study, students can study commerce after higher secondary level. The UG and PG education in commerce in appeared by colleges/universities across the country covering every specialization.

Outcomes of B.Com (General)

- 1 After completing this intensive course, students can choose various job profiles such as tax consultant, corporate legal assistant, company law assistant, finance manager, accounts executive and tax analyst.
- 2 Students can independently start up their own business.
- 3 This course will provide to industries, banking sectors, insurances companies, financing companies well trained professionals to meet the requirements.
- 4 After doing this course student's capability to make decisions at personal & professional level will increase.
- 5 Students will be able to their higher education and can make research in the field of finance and commerce.

Deptt. of Commerce

Outcomes of B.Com (Hons.)

- 1 After completing B.Com (Hons.) students are able to interpret and analyze financial statements.
- 2 They can understand & able to develop ethical practices and imbibe values for better corporate governance, and understand ethical challenges and choices in business setting.
- 3 B.Com (Hons.), graduates are able to understand the rules and regulation laid down by accounting body.
- 4 Students can understand the ecosystem of startup in the country.
- 5 Some skill are develop after passing B.Com (Hons.) such as:-
 - Critical Thinking
 - Research Related Skills
 - Information and digital learning
 - Cooperation, team work
 - Communication Skill
 - Lifelong, Learning etc.

Subject: Business Economics

Class : B.Com (Ist) Semester

Specific Outcomes will be

Student will be able to develop faculty in the field of

- 1 Business economics, by learning its fundamentals, concepts along with its applications in the business world.
- 2 Enriching their knowledge in field of economics as part applied in business decision.
- 3 Basics of business economics, which will help them to know the nuances of economy as a whole.
- 4 They can inculcate interest in the specialist jobs like; economist.
- 5 Subject offers various job opportunities in various fields.

Subject : Fundamental of Economics

Programme Specific outcomes of B.Com (Hons) Ist Sem.

Students will be able to develop their skill about;

- 1 Basics of fundamentals of economics which will help them to know the nuances of economy itself.
- 2 Students will develop faculty of performing in business world successfully.
- 3 Students will be honing their skills of economy as a whole.
- 4 Enlightened enough to understand main terms and terminologies of economics.
- 5 This subject help students in inculcating interest in specialist courses ahead like; Economist, economic officers etc.
- 6 Fundamentals of Economis.

B.Com Ist (Hons) Ist Sem.

Subject – Business Communication

Subject Specific Outcomes

The students will be able to –

- 1 Make effective and impressive communication.
- 2 Active Listener
- 3 Make improving confidence level while communicating with other person.
- 4 Make communication in proper and ethical manner.
- 5 Prepare any report for any business work area.

B.Com Ist (Hons) Ist Sem.

Subject – An Introduction to Statistics

Subject Specific Outcomes

The students will be able to –

- 1 basic statistical information & how they will use the statistical tool.
- 2 calculate basic parameters like mean, median measures of dispersion, correlation coefficient etc.
- 3 make the data more easy to understand & concise with the help of tables, graphs & charts.
- 4 know the limitations where statistics work and where not.
- 5 learn and understand medical study, business trends, consumers study, weather forecasting.

B.Com (Hons)

Semester-Ist

In this semester students will be sharpening their skills about following subjects;

- 1 Basic topics of statistics, descriptive statistics terms and terminologies.
- 2 Students will be honing their skills of communication (office, company)
- 3 They will be knowing how to write a project report, E-Correspondence addressing the audience. Oral talking
- 4 Students will be knowing about business organization; business activities, manufacturing and services sectors. Functional aspect of business (I,II).
- 5 Basic terms and terminologies of accounting. Accounting standards, principles, process and preparation of financial statements etc.
- 6 Students will be knowing basics of fundamental economics as well as business law-I.

B.Com (Hons)

Semester-IIInd

In this semester students will be sharpening their skills about following subjects;

- 1** They will be further knowing about financial accounting for business.
- 2** Main topics of business economics.
- 3** Basics of business statistics.
- 4** Business management : main topics, term and terminologies.
- 5** Business Law –II
- 6** And Introduction to Computers.

B.Com 2nd (Hons) IIIrd Sem.

Subject – Corporate Accounting

Subject Specific Outcomes

The students will be able to –

- 1 know the meaning & types of shares and debentures and journal entries also regarding issue of shares and issue of debentures.
- 2 learn about the concept of redemption of debentures & redemption of preference shares & issue of bonus shares.
- 3 know the valuation method of shares and goodwill and measurement of performance of companies.
- 4 work with profit prior to incorporation and post incorporation profits in companies accounts.
- 5 prepare the final accounts of companies.

B.Com (Hons)

Semester-IIIrd

In this semester students will be knowing about;

- 1 The basic concepts and knowledge of business mathematics with practical examples.
- 2 Students will be knowing about basic topic of corporate accounting.
- 3 The introductory portion of cost accounting its applicable areas.
- 4 Main topics of Company Law-I
- 5 Principles of Marketing.
- 6 Basic of information technology.

Principles of Marketing

(B.Com (Hons) 3rd semester)

- 1 students will identify core concepts of marketing and the role of marketing in society.
- 2 increase ability to collect, process and analyze consumer and market data to make informed decisions.
- 3 Make ability to create branding and integrated marketing communications plans that include value propositions.
- 4 ability to formulate and implement traditional and digital marketing and communications strategies.
- 5 helps in improving sales promotion and presentations skill.

Class : B.Com (Vth Sem.)

B.Com (H) IIIrd Semester

Subject : Cost Accounting

Specific outcomes will be

Students will be able to develop their skill.

- 1 Cost accounting subject.
- 2 Its application in corporate field.
- 3 They can enhance their knowledge in cost accounting and pursue career in this field as well. i.e., cost accountant (ICW) and various specialist job required in banking, corporate etc.
- 4 Subject offers a lot of opportunities in various field.
- 5 They can choose various job paths, (cost accountant, company secretary).

B.Com (Hons)

Semester-IVth

In this semester students will be knowing about;

- 1 Corporate accounting –II
further terms and terminologies as read before.
- 2 Business Ethics:
its main topics and main terminologies along with its applications.
- 3 Company Law –II
- 4 Statistical analysis using MS Excel.
- 5 Financial Institutions & Markets
- 6 Main topics of Auditing
- 7 Their overall performance will be judged in comprehensive Viva-Voce.

B.Com (Hons)

Semester-Vth

In this semester students will be sharpening their skills about following subjects;

- 1 Main terms and terminologies of financial management.
- 2 Basic concepts of investment analysis.
- 3 Money and banking : its main meaning, concepts and application areas.
- 4 Contemporary issues in commerce.
- 5 Main details regarding Income Tax.
- 6 and entrepreneurship and small business.
- 7 Judge overall performance of students a comprehensive Viva-Voce will be conducted.
- 8 A practical touch will be given to the students by means of @ report on contemporary issues in commerce.

Specific Subject Outcomes

Subject : Business Organizations (B.Com (Hons) 5th Sem)

The students will be able to

- 1 Analyse the economic environment of organizations by understanding the conceptual areas such as industry, human resources and production.
- 2 Identify the primary functional areas within a business and describe their contribution to the organization.
- 3 Identify the common ways in which business obtain financial capital (money) to fund operations.
- 4 Demonstrate the steps to starting a business.
- 5 Analyze the external forces that affect the business in environment.

B.Com (Hons)

Semester-VIth

In this semester students will be sharpening their skills about following subjects;

- 1 Main topics about accounting for managers.
- 2 Main concepts of project planning and management.
- 3 Basic of Income tax law of administration.
- 4 Meaning and concepts of human resource management.
- 5 Main concepts of business environment of international business.
- 6 Retail management and sales procedures : its main concepts and meaning.

An overall comprehensive viva-voce will be held to adjudge performance of students.

B.com (Pass)

Semester-Ist

At the end of this semester, students come to know

- 1 the basic concepts and knowledge of mathematics and computer with practical examples.
- 2 they enhance their communication skills and also familiar with some skills and words which are used in business in their subject business communication.
- 3 enhance their knowledge about accounting principles, concepts, assumption of accounting and also learn about the pattern of financial statements.
- 4 to get information about Indian Economics in quantitative as well as qualitative form the subject managerial economics.
- 5 they come to know about the various thoughts and principles of management.

Outcomes of Business Management

B.Com (Ist Sem)

- 1 to acquire knowledge an principles of management.
- 2 to understand the corporate strategic planning techniques.
- 3 to acquire the knowledge an organization structure.
- 4 to familiarize with the different types of leadership.
- 5 to acquaint students with various the techniques of controlling and co-ordination management techniques like quality circle, TQM, BPR and Six Sigma.

Subject : Business Communication Skill

(B.Com Ist Year (Ist sem))

The students will be able to

- 1 Understand the importance of business communication skill.
- 2 To know help improve body language gestures.
- 3 Discuss the importance of ethical communication ethics in business communication.
- 4 Discuss the importance of effective communication in business effective communication in Business.
- 5 Differentiate between different methods of communication methods of communication ethics in business communication.

Subject : Financial Accounting -I

(B.Com Pass Ist Year (Ist sem))

The students will be able to

- 1 Acquire conceptual knowledge of basics of accounting.
- 2 Describe the role of accounting information and its limitations.
- 3 Identify events that need to be recorded in the accounting records.
- 4 Equil with the knowledge of accounting process and preparation of final accounts of sole trader.
- 5 Develop the skill of recording financial transations and preparation of reports in accordance with GAAP.

B.com (Pass)

Semester-IInd

In this semester, students will able to

- 1 gain their knowledge of financial accounting by learning company accounts, partnership firms accounts and also study about amalgamation and dissolution of partnership firms.
- 2 enhance their mathematics knowledge by learning matrices, determinants, ratio, differentiation and their mathematical applications.
- 3 get knowledge about various competition like monopolistic, perfect, oligopolistic and also study the different theory of marginal productivity.
- 4 they come to know the art of getting things done through others by proper management with the help of managerial functions (planning, organizing, directing, controlling etc.)
- 5 get comprehensive information about unemployment, regional imbalance, inflation, SWot analysis etc. and also enhance their knowledge about role of government in Indian Economy.

B.Com 2nd (Pass) IIIrd Sem.

Subject – Corporate Accounting

Subject Specific Outcomes

The students will be able to –

- 1** study the basic concept of corporate accounting.
- 2** know the journal entries of issue of shares and debentures.
- 3** learn about the various valuation methods of shares and goodwill of any firm or company.
- 4** find out the profit and loss prior to incorporation and post incorporation. They can also predict sales of business or companies to prior incorporation & post incorporation.
- 5** Independently check the financial statement of business or company.

B.Com 2nd (Pass) IIIrd Sem.

Subject – Business Statistics

Subject Specific Outcomes

The students will be able to –

- 1 make the data more simple, easy to understand & concise with the help of tables, graph & charts.
- 2 understanding the difference between information and data.
- 3 know the importance of statistic in research that helps in the collection the information.
- 4 know about the probability theory & how it will be used in business and life also.
- 5 choose a statistical method for solving practical problems.
- 6 calculate mean, median, mode that help in analysis the data effectively & completely.

Specific Subject Outcomes

Subject :- (Basics of Retailing)

(B.Com 3rd Sem)

- 1 To analyze the career options.
- 2 To identify the different business cycle.
- 3 To study the future of retailing in India.
- 4 To know the basics of retailing planning.
- 5 To study the trains methods and career development plan.

B.com (Pass)

Semester-IIIrd

In this semester, students will able to

- 1 to study the concept of shares and debentures and they also come to know about how a company distribute and reallocate or generate capital for day to day expenses.
- 2 to study the basic concept of statistics and find out how data to be collected and summarized and also they study lots of mathematical formulas which is used while collection and calculation of result.
- 3 students will come to know the knowledge about Indian contract Act in which various rules and regulations are defined regarding contract and agreements.
- 4 they enhance their knowledge about the concepts, and types of companies and how a company to be promoted and incorporated.
- 5 they come to know about the importance of human power and how to manage this human power in the favour of organization.

Specific Subject Outcomes

Subject : Company Law (B.Com (Hons) 3rd Sem.)

Corporate Law (B.Com (Pass) 3rd Sem)

The students will be able to

- 1 Identify, explain and apply the principles of corporations laws covered in the course.
- 2 Analyze the policy issues pertaining to corporate law covered in the course.
- 3 Access, use, interpret and apply complex statutory laws/material to resolve corporate law problems & issues.
- 4 Demonstrate the critical thinking required to bring about solutions to complex corporate law problems & issues.
- 5 Plan and conduct a research project, pertaining to company laws with intellectual independence.

Human Resource Management

B.Com (3rd Sem)

- 1 to know the basic of human resources management.
- 2 to analysis human resources planning.
- 3 to familiarize recruitment and selection procedures.
- 4 to study the trains methods and career development plan.
- 5 to know the methods of wage and salary administration compensation plan.

B.com (Pass)

Semester-IVth

Students will come to know in this semester

- 1 they get information about reconstruction of company and financial reporting for financial institutions.
- 2 enrich their knowledge about methods of time series and various theories of probability.
- 3 to learn the various marketing strategies and competitor strengths and also to identify the needs, wants and demands of the target customer.
- 4 students will get comprehensive knowledge of laws regarding partnership firms, and dissolution of firms They also find out knowledge about negotiable instrument act and sales of Goods Act.
- 5 they also come to know about retailing works and factors that influence its success They also find out how to receive, present and maintain merchandise.

B.com (Pass)

Semester-Vth

At the end of this semester, students come to know about

- 1 the basic principles of the laws governing direct and indirect taxes.
- 2 enrich the understanding of financial management by learning how to manage finance for an organization.
- 3 get knowledge of Indian financial system and money market.
- 4 enhance the knowledge about national and international business environment by learning the various factors which influence the environment.
- 5 to comprehend the various aspects of ascertainment of cost of production, marginal costing.

Financial Market Operations (B.Com (V) Sem)

- 1 to introduce the operations of Indian financial system to the students.
- 2 students will acquire knowledge about the various derivative instruments deal in the Indian financial market.
- 3 helpful in understanding the role of secondary market in financial market operations.
- 4 To gain knowledge about the mutual funds its operations, advantages and demerits.
- 5 Students get aware about the operations of primary market in India.

Specific Subject Outcomes

Subject :- (Entrepreneurship and small scale business)

(B.Com Final year) (B.Com 5th Sem)

- 1 Analyze new concept/product/service idea as an entrepreneur.
- 2 Understand the role of government in promoting entrepreneurship.
- 3 Understand the entrepreneurial process.
- 4 Understand the importance of business standards and business ethics.
- 5 understand the development of entrepreneur as a field of study and as a profession.

Specific Subject Outcomes

Subject :- (International Business Environment) IBE

(B.Com Final year) (B.Com 5th Sem)

- 1 To know the globalization Concept.
- 2 To familiarize political and social environment.
- 3 To analyze the economic and technological environment.
- 4 To study institutional environment.
- 5 to identify legal and ecological factors affecting international business environment.

Dept. of Commerce (Specific Subject Outcomes)

Subject : Accounting for Management (B.Com 5th Sem)

The students will be able to

- 1 Demonstrate the applicability of the concept of accounting to understand the managerial decisions.
- 2 Analyze the financial statements.
- 3 Apply the financial statements analysis associate with financial date in the organization.
- 4 Demonstrate how the concepts of accounting and costing could integrae while identification and resolution of problems pertaining to the organization.
- 5 Analyze the capital budgeting decisions pertaining to heavy investment in long run.

B.com (Pass)

Semester-VIth

At the end of this semester, students will able

- 1 to get knowledge about how to calculate total income and tax liability of an individual HUF and other person. They also come to know about the basic information regarding ITR, deductions and other benefits.
- 2 to find out the various methods of determining and allocating cost of production.
- 3 to comprehend the concept of valuation of goodwill and valuation of share.
- 4 to get knowledge about GST (Goods and Service Tax) from introduction of GST to the implementation of GST.
- 5 they study the concept of international trade and auditing of financial statements.

Department of Commerce
Specific Subject outcomes
Taxation Law (B.Com 5th & 6th Semester)

- 1 students will be able to identify the technical and basic terms related to taxation law.
- 2 students will be able to compute total income and tax liability.
- 3 students will be able to understand the various benefits/deductions of income tax act which are to be used in reducing gross total income of assessee.
- 4 students also gain knowledge regarding five heads of income tax and they also find out how income of different heads will be calculated.
- 5 they come to know about the concept of ITR and know how to fill ITR, how an assessee gets his refund etc.